

## FREQUENTLY ASKED QUESTIONS FOR VENDORS AND SUPPLIERS

### **1. Why did Flying J file to reorganize under Chapter 11?**

Even though Flying J has been a successful and profitable company, it faced near-term liquidity pressure from an unprecedented combination of factors, namely the precipitous drop in the price of oil and the lack of available financing from traditional sources due to disrupted credit markets. With a sudden and unanticipated inability to meet immediate liquidity needs, we had no other choice than to file for Chapter 11 protection to provide us time to work through a solution. We deeply regret having to take this step and the difficulties this action may pose for our supplier and vendors, whose support we value highly. Importantly, only Flying J Inc. and our Big West refining and Longhorn Pipeline subsidiaries are involved in the Chapter 11. No other subsidiaries, affiliates, or any of the company's Canadian operations were included in the filing or are subject to the reorganization proceedings.

### **2. Does this mean that you are going out of business?**

Absolutely not! All of Flying J's current operations are open and serving customers as usual. Our decision to file was purely to address this current liquidity pressure. We will use the time afforded us from the reorganization process to address the liquidity issue and expect to emerge as an even stronger company.

### **3. Does Flying J have enough cash to stay in business?**

Yes. The company has strong assets and generates significant cash from operations with which to continue funding normal operations.

### **4. What if I have outstanding invoices with businesses that are part of the Flying J family but did not file for Chapter 11?**

Outstanding invoices from entities not involved in the Chapter 11 – which would be all of our operations except Flying J Inc. and our Big West refining and Longhorn Pipeline subsidiaries – will be paid in the normal course.

### **5. Will suppliers continue to be paid for goods and services they provide to Flying J?**

Yes, we intend to pay suppliers under normal terms for goods and services received now that the filing has been made.

Suppliers who provided goods or services to Flying J entities involved in the Chapter 11 prior to the filing may have what are referred to as “pre-petition claims.” Any such claims (i.e., those received before the company filed) are frozen and cannot be paid without specific authorization from the Bankruptcy Court. We sincerely value our relationship with our suppliers and vendors and regret the hardship or inconvenience that this may cause. Suppliers and vendors with such pre-petition claims will be receiving additional information from the company's claims agent at a later date.

**6. I have unpaid invoices from the filing entities dated before the bankruptcy date (i.e., pre-petition invoices). What should I do?**

At the moment, vendors and suppliers don't need to do anything. Once the Bankruptcy Court has confirmed the procedures and deadlines for filing claims, you will receive a proof-of-claim form and instructions on how to file the form with the company.

**7. Will I need a claim form, or will I automatically be paid for the outstanding, pre-petition amount owed to me?**

The company will make an effort to list all of its creditors in a filing with the Bankruptcy Court. Suppliers on this list will be receiving a claim form from the company's claims agent, with instructions about how to file a claim.

**8. What is the definition of "pre-petition"?**

Any goods received or services provided before the Chapter 11 filing are considered "pre-petition." The key factor is not the invoice date or, necessarily, the date the goods arrived on premises, but rather the moment when the company became legally required to pay for the goods or services, for example, when the company assumed ownership of the goods or the service was rendered to the company.

**9. What is the definition of "post-petition"?**

Any goods received or services provided on or after the Chapter 11 filing are considered "post-petition." The key factor is not the invoice date or, necessarily, the date the goods arrived on premises, but rather the date when the company became legally required to pay for the goods and/or services, for example, when the company assumed ownership of the goods or the service was rendered to the company.

**10. How long will the reorganization process take?**

We plan to move through the reorganization process as quickly as practicable. At this point, we can't say how long it will take. The Court process can take a while. We are hopeful, that in our case, the process can be short-lived, meaning reaching a solution in months, rather than years. We will have a better idea as the process unfolds.

**11. When will I receive payment for goods delivered after the bankruptcy date?**

All goods delivered after the bankruptcy date will be paid according to established terms.

**12. Where can I get more information?**

Further information, including regarding the claims process, will be posted as available on the restructuring section of our website, [www.flyingj.com](http://www.flyingj.com). In addition, if you have further questions you can contact Accounts Payable at 877-487-8559.